

# THE ART OF DIAG- NOSTICS



**SCHILLER**  
The Art of Diagnostics

Shortly after its foundation, SCHILLER's headquarters was moved to Zug. The Canton of Zug is characterised by its central location and prime infrastructure. Thanks to the high living standard in Zug, SCHILLER was able to attract many highly qualified specialists.





In 1974, the MINISCOPE laid the foundation for SCHILLER's success. For a long time, it was the smallest emergency electrocardioscope available on the market.



Even today, SCHILLER focuses on convenient size. Its latest and especially compact innovation, the DEFIGARD Touch 7, unites the most up-to-date defibrillation technology and comprehensive monitoring functions.

## Swiss-designed innovative medical technology.

SCHILLER was founded in 1974 by Alfred E. Schiller. Starting in a four-room flat as a one-man business, the company has become a successful group with around 1000 employees, 30 subsidiaries and a global sales network. Today, SCHILLER is a world-leading manufacturer and supplier of devices for cardiopulmonary diagnostics, defibrillation and patient monitoring as well as software solutions for the medical industry. In spite of the company's continuous growth, size is not as important to

SCHILLER as is strength. It relies on a motivated team, creativity, openness to new ideas and pioneer courage. «The Art of Diagnostics» is infinitely creative and it inspires us to continuously improve our products.

For more information, please visit our website:

[www.schiller.ch](http://www.schiller.ch)

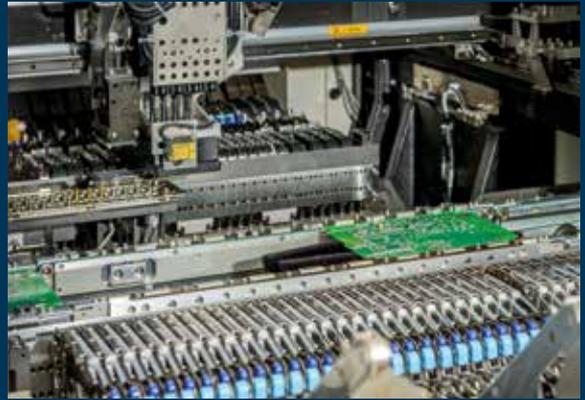


In cooperation with the German Institute of Aerospace Medicine and other partners, SCHILLER is working on a rescue system that employs a deficopter. This deficopter could transport the defibrillator to the location of a cardiological emergency within a very short period of time and drop it there. SCHILLER's FRED easyport is especially suitable for this use as it is the smallest defibrillator worldwide.

Image: definetz e.V.



Competent employees are the key to success. We try to keep the hierarchical structures as flat as possible in order to stay flexible and be able to react promptly and in a dedicated manner to changed circumstances.



In 1984, SCHILLER was one of the first companies in Switzerland to introduce an SMD installation for its production department. Every year, SCHILLER invests a part of its revenue in the latest manufacturing machines.

# Ideas are our strength.

We are looking for technical challenges. Fun, the curiosity for something new, creativity and the courage to perform pioneering work: these are the things that distinguish our innovative power. This enthusiasm is noticeable in our products.

Our products are characterised by their leading-edge technology and highest quality and precision. It is not without reason that «Swiss precision» is praised around the world. We are committed to maintaining the highest possible quality standards, from development to production and sales.

Our long-standing experience allows us to generate sustainable added value for our customers. Some of our devices have been successful on the market for over 20 years and we still sell them in large quantities.

Ideas become opportunities for the future. Our aim is to stay innovative and remain market leader.

SCHILLER strives to offer complete system solutions. To achieve this goal, we have to start at the level of individual devices. The AT-102 is a real all-rounder which unites resting and exercise ECG with spirometry functions.





The scope of application for our devices is wide: it ranges from MRI-compatible monitoring...



...to modern rescue devices in the helicopter: SCHILLER is the right partner for you.

# Complete system solutions with highly accurate diagnoses.

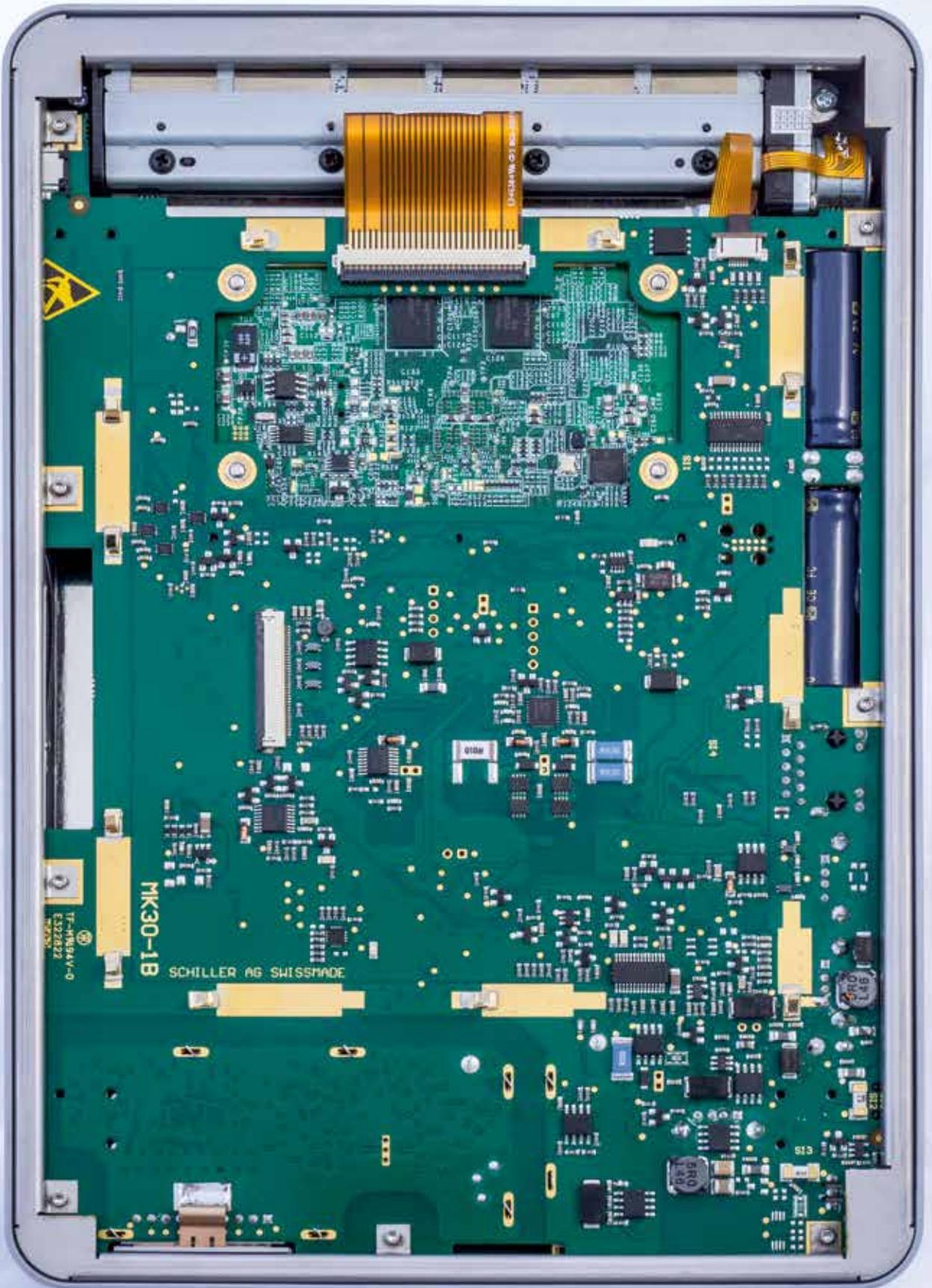
Our devices are universally applicable. We offer solutions for registered doctors as well as specialists such as cardiologists and pulmonologists, who work in GP surgeries, hospitals, university hospitals or in research. We also work with emergency doctors and rescue services, or support military operations on land, on the water or in the air.

Consequently, our devices are highly versatile. Many of them are multifunctional and can be networked so that they can easily be integrated into existing structures.

SCHILLER started off with electrocardiographs and has constantly developed so that today, blood pressure measurements, (ergo-)spirometry, patient monitoring, rescue and medical IT solutions are also part of our product range.

Thanks to sophisticated and unique algorithms, we are able to detect abnormal findings early and accurately: we can precisely localise a coronary obstruction, diagnose heart diseases thanks to high-frequency signals, or defibrillate the heart with only the necessary amount of energy.

The long-standing cooperation with specialists and universities as well as our closeness to the market and our lean organisational structures allow us to stay flexible and develop products that are geared to the needs of your customers.



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# For us, the Art of Diagnostics is unlimited.

Since its foundation, SCHILLER has forged its own path, seeking solutions to improve the ease of use of medical devices for rescuers and doctors: while most established manufacturers still sold heavy and bulky emergency devices back in 1974, SCHILLER launched a convenient emergency electrocardioscope that was ten times lighter. All at once, the company not only made a name for itself, but it also set new standards. Two years later, the smallest emergency ECG device with integrated printer followed.

We always rely on the latest technologies in electronics and mechanics to make our products more accurate and efficient.

SCHILLER was one of the first manufacturers to use membrane keyboards, which make the devices easier to clean and thus improve hygiene. In 1984, the first 6-channel ECG device with PC-based automatic interpretation and measurement functions was a world premiere. Only three years later, the first medical data management software was released. Later on, SCHILLER launched the FRED easyport, the first and only pocket-sized defibrillator worldwide.

SCHILLER sets new benchmarks, with the MINIGRAPH in 1976, the smallest ECG unit with integrated printer,....



...and today with a complete diagnostic station, the DS20.





SCHILLER is represented globally with 30 subsidiaries and 100 additional representatives. Your contact is never far away.

# From Switzerland into the world.

Over the years, the company has grown, along with the product range.

Our products are mainly developed and manufactured at the headquarters in Baar (Switzerland) and in Wissembourg (France), and are certified according to the latest international standards. A further location in China (Tianjin) serves the Asian market. Moreover, we have a competence centre for high-end Holters (long-term ECGs) in Graz (Austria). SCHILLER holds a majority interest in the registered capital of GANSHORN, a company specialising in pulmonary function diagnostics. Cardiology and pneumology

are moving closer together and SCHILLER has identified this market need early on and is now able to offer sophisticated solutions even in this area.

Back then as well as today, the health of people is paramount to SCHILLER. It fills us with pride that our high-end devices save lives every single day.

Exciting times lie ahead and further steps will be announced – SCHILLER is looking forward to it!

Headquarters in Baar, Canton of Zug.



The executive management (from left to right):

Gianluca Generali, Daniela Arnold, Fredy Fuchs (foreground), Linda Carota, Alfred E. Schiller, Claudia Schiller, Johann-Jakob Schmid

Absent: Dominik Doppler





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